



TEiC

YOUR PARTNER IN RELIABLE PROJECTS

ON-SITE CONSTRUCTION SERVICES FOR
THE INSTALLATION, ALTERATION, REPAIR
OR MAINTENANCE OF ANY OEM'S, STEAM
GENERATORS, AND RELATED EQUIPMENT

BABCOCK POWER INC. is a highly-respected group of companies with hundreds of years of experience, capable of delivering innovative products and services to power producers and utilities worldwide. By aligning with these companies, Babcock Power embodies safety, integrity, quality, and invention bringing single-source solutions to our customers.

As a worldwide leader in the power industry, the Babcock Power organization is passionate in equipping its customers with the most efficient, cost-effective, environmentally responsible generation solutions available today.

S E R V I C E S Babcock Power Services Inc., Boiler Tube Company of America, TEiC Construction Services Inc., TEiC Heat Exchanger Services, and Riley Power Inc. offer a complete portfolio of new boilers and aftermarket engineered solutions for any OEM's boiler and auxiliary equipment; direct-hire, on-site construction services for installation, repair, and maintenance projects; as well as specially designed, state-of-the-art equipment to provide advanced welding and weld overlay solutions.

E N V I R O N M E N T A L Babcock Power Environmental Inc. and Riley Power Inc. provide fully integrated air quality control systems, environmental, and aftermarket related solutions and services.

H E A T E X C H A N G E R S & C O N D E N S E R S Thermal Engineering International (USA) Inc., (TEi) and Struthers Wells, a Babcock Power Line of Products, offers heat transfer products and services; heat exchangers and aftermarket services, including moisture separator reheaters, steam surface condensers, and feedwater heaters; and heat recovery equipment.

H E A T R E C O V E R Y S T E A M G E N E R A T O R S Vogt Power International Inc. designs, manufactures and supplies Heat Recovery Steam Generators (HRSGs) and aftermarket related services.



Babcock Power®



TEiC

BTA

RileyPower

BPS | Field Engineering

BabcockPower
ENVIRONMENTAL

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TEi





TEiC

**CONSTRUCTION
SERVICES**

a Babcock Power Inc. company

OUR GOAL is to be a premier construction company for a long time to come. The market has changed and we need to change with it. We bring more value to our customers than just a low price. We are a partner in finding better ways to execute projects. By supporting our field staff we will deliver superior construction services to power generating facilities nationwide who value performance in their maintenance work.

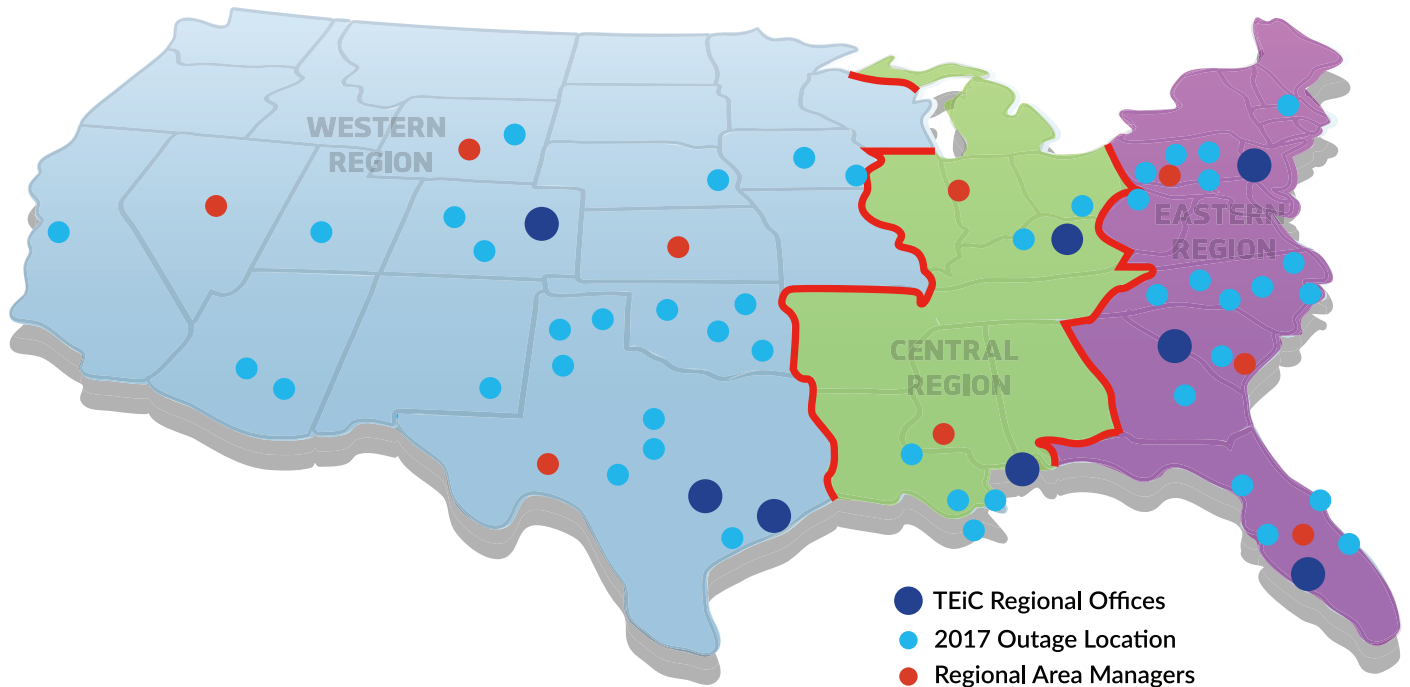
Ted Grunenwald

President,
TEiC Construction Services, Inc.



Our manpower base across the country comes from **five (5) primary regions**. This enables us to respond quickly, and with local labor in most cases. Last year, we employed more than 1500 craftsmen.

NATIONWIDE REACH



HEADQUARTERS

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REGIONAL OFFICES

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WEST

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EAST

Paul Hammit
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PROVEN SAFETY RECORD

TEiC has a proven track record of safety, on-time completion, and customer satisfaction. With our high standards of quality and safety, you can count on TEiC to meet all your requirements of new or existing installations.



THE INCIDENT FREE WORK MODEL IS BASED ON 3 STEPS

PREVENTION

- Job Hazard Analysis (JHA)
- Safety Task Analysis (STA)
- JHA Audit & Trending
- Site Specific Safety Plan

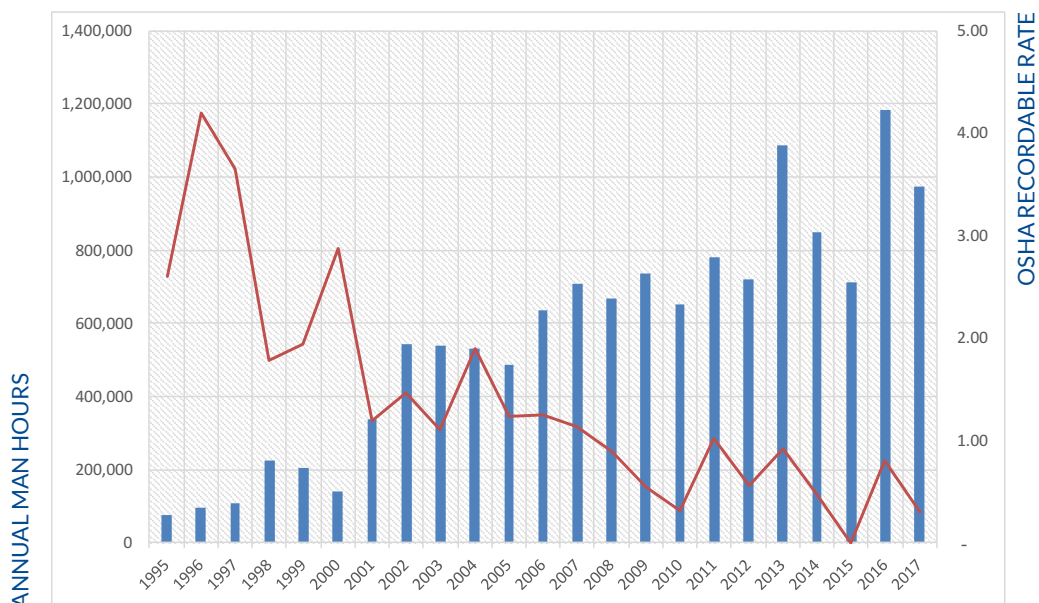
DETECTION

- Observation Trending Analysis
- Management Audits
- Weekly Review Calls
- Near Miss Reporting

CORRECTION

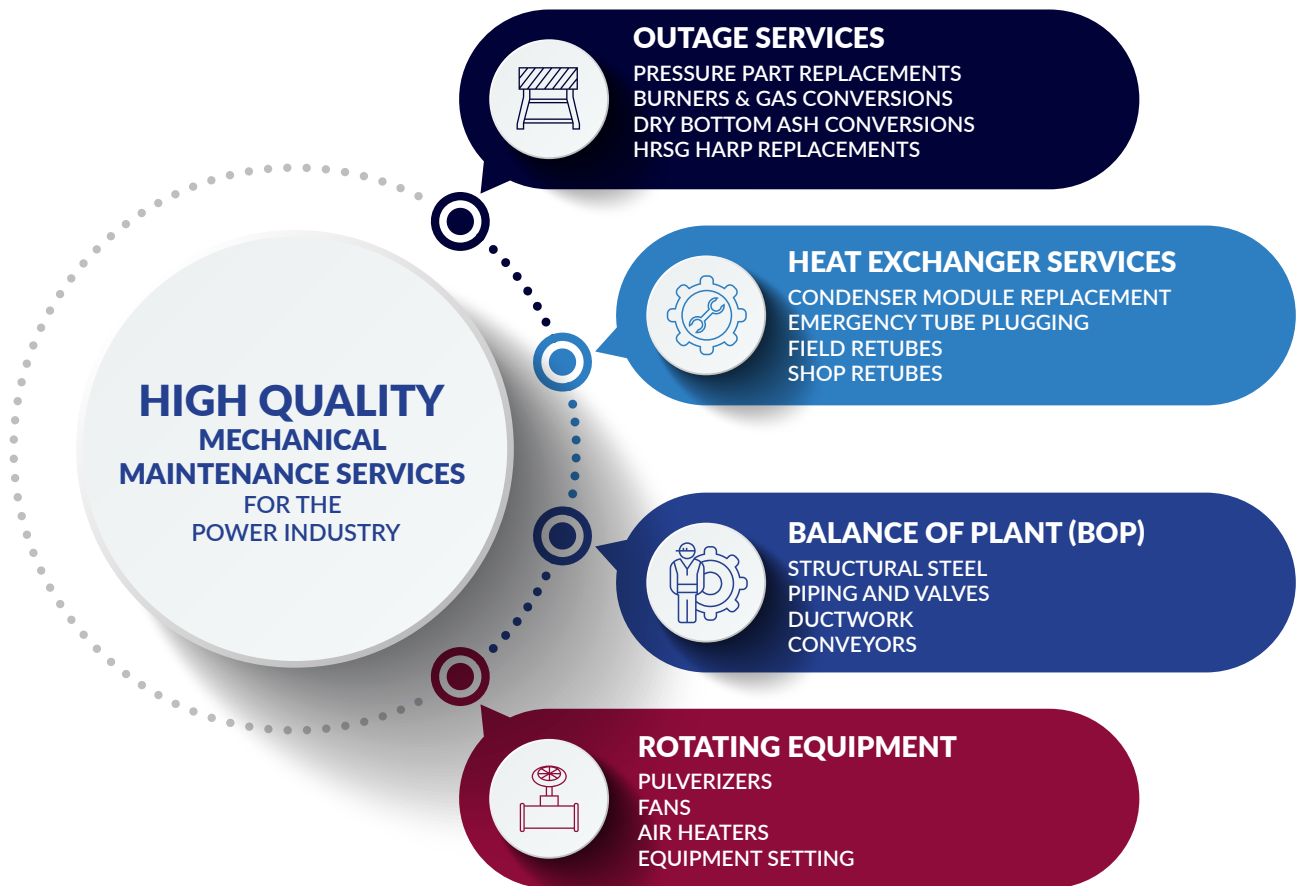
- Root Cause Analysis
- Safety Steering Committee
- Lessons Learned Database
- Safety Perception Survey

22 YEARS OF SAFETY PERFORMANCE



WHY TEiC CONSTRUCTION?

TEiC Construction Services leads the market for direct-hire, on-site construction services for the installation, repair, alteration, and maintenance of boilers and boiler-related equipment. Serving a wide range of capabilities and experience with a wide variety of industries, including power generation, petrochemical, chemical, steel, pulp & paper, refuse, and industrial processing, TEiC adopted an integrated management approach for all projects, whether turnkey or labor-only. This enables effective coordination of all facets of every project, including planning and procurement, tooling, fabrication, installation, and commissioning—all backed by customer service that is second to none.



PLAN THE WORK AND WORK THE PLAN. We take the time to make sure we're doing the work according to our plan. Our personnel are trained in process adherence and verification.

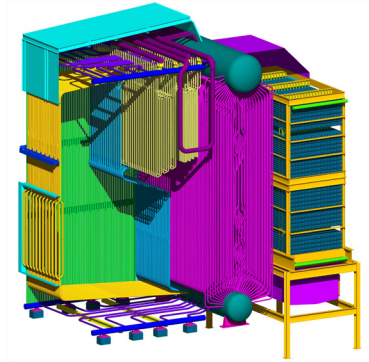
PROCESS DISCIPLINE





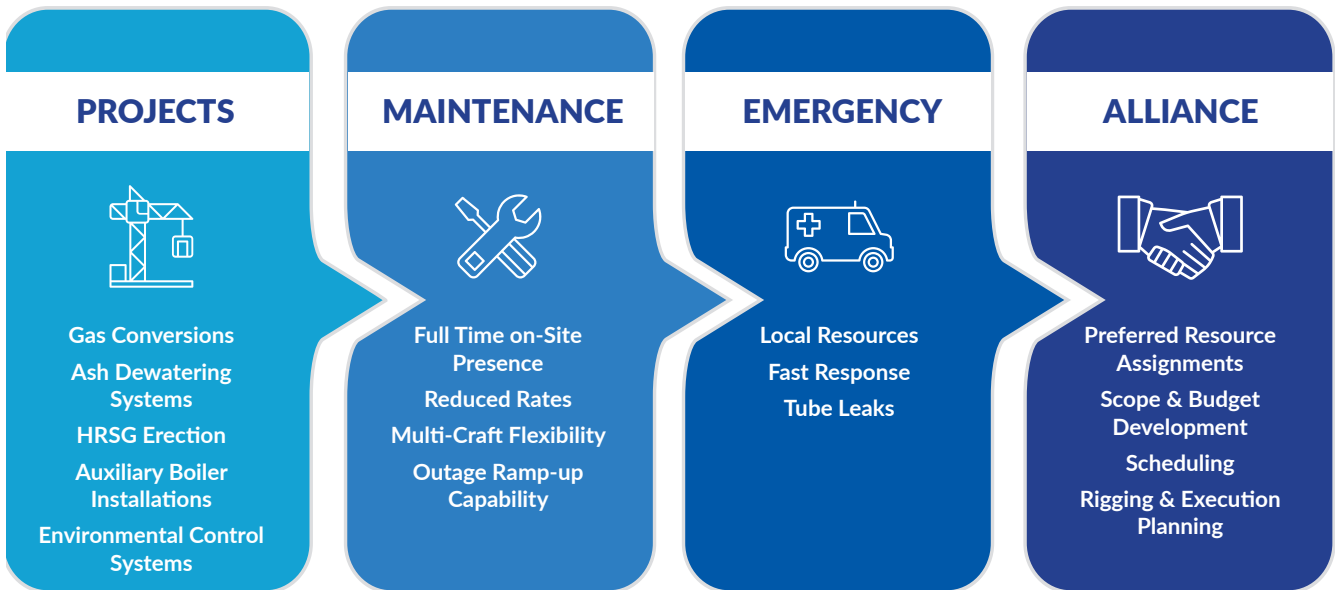
PRE-PLANNING

Delivering a high quality product is our main priority. Project specific quality plans and ITPs are developed by our corporate quality department. We avoid project issues by sound quality planning before anybody ever hits the jobsite.



3D Modeling Capabilities

SERVICE PROGRAMS



LONG TERM MAINTENANCE

TEiC has extensive experience in plant maintenance throughout many industries. We provide on-site crews either full-time or on an emergency basis, whether stand-alone, or supplemental to an existing maintenance crew. This allows us to work directly with current personnel to maintain equipment, while helping them achieve reductions in plant downtime and unplanned shutdowns.

VALUE OF TEiC

1. Providing services to power generating facilities is our only business.
2. Our performance culture is centered on our safety program. We have high expectations of our own people.
3. We are comfortable competing on cost.
4. Our nationwide presence and reputation in the industry with craft labor puts us in a position to provide quality and reliable craft labor.
5. We are part of an OEM. If need be we can bring on engineering, manufacturing, spare parts and other services.



We keep a **long term perspective** in our company.
We're going to do **the right thing** today so we'll
be around to serve you tomorrow.

INTEGRITY

TEiC PROJECT SERVICES

TURNKEY SERVICES FOR MAJOR PROJECTS

For major, large-scale, long-duration construction projects, TEiC has assembled an expert Project Services team. Whether a new or existing utility or an industrial project, TEiC Project Services has experienced, skilled people with a proven record of accomplishment excelling at planning and executing projects and diligently working every aspect of the plan. From initial estimating through commissioning and project close out, our team understands the foundation for each project is:

SAFETY,
QUALITY,
SCHEDULE,
AND COST

in that exact order.

With a focus on open shop construction projects, TEiC Project Services provide the essential tasks required for large projects including detailed planning, monitoring, reporting, integrated scheduling and active risk management. Many of these projects are performed turnkey, often requiring procurement of materials and equipment, construction and installation, integration with plant BoP systems, testing, start-up, and commissioning support. TEiC Project Services starts the planning process with developing a comprehensive project and construction management blueprint. Some of the key elements include:

Work Breakdown Schedule (WBS); defining the total scope of work in logical sequence

Division of Responsibility (DOR); defining how work is split between organizations

Primerva P6 schedule that is logically tied and resource loaded

EVM charts for illustrating and reporting schedule progress (plan vs actual)

Risk matrix identifying significant project risks and planned mitigation

Project Safety, Quality, and Procurement plans

Web Based Deviation Management System (DMS) for documenting and managing project changes

Document Control Automatic Processing System (DCAP) for receipt, submittal, approval and recording all project drawings, specifications, and other documents



MAJOR PROJECTS AND INDUSTRIES SERVED

- New and Retrofit Boilers
- Gas Conversion and Additions
- HRSG
- Air Quality Control Systems
- WTE & Bio-Power
- Dewatering and WWT
- Bottom Ash Conversion
- CCR Recycling
- Refinery & Petro-Chemical
- Pulp & Paper
- Steel Pharmaceutical and Food Manufacturing
- Steam, Gas, and Process Piping
- Tanks, Silos, and Stacks



TEiC

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